

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA PRIORITY

AMCONSUL HONG KONG PRIORITY

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HONG KONG FOR RAND

E.O. 11652: N/A

TAGS: BMEP, ID

SUBJ: COMMERCE SPONSORED STEEL MILL TASK FORCE

REF: JAKARTA 13458

1. COMMERCE WILL HOLD CONFERENCE IN WASHINGTON FRI., NOV. 16, TO WORK OUT FINAL DETAILS WITH ARMCO, MCKEE AND KOPPERS. SUBJECT TO POSSIBLE MODIFICATIONS WHICH MAY OCCUR DURING THIS MEETING, THE FOLLOWING CAN BE USED FOR PLANNING PURPOSES.

2. MOST CONVENIENT DATE APPEARS TO BE DEC. 15-16. GIVEN SHORT TIME WE ARE SETTING THIS DATE AS FIRM AND PROCEEDING ACCORDINGLY.

3. DELEGATION AS NOW PROJECTED WILL INCLUDE 7 KEY EXECUTIVES FROM ARMCO, MCKEE AND KOPPERS. IN ADDITION, THE LIMITED OFFICIAL USE

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PRESIDENT OF THE NATIONAL CONSTRUCTOR'S ASSOCIATION AND

ONE OTHER OFFICIAL FROM NCA WILL ATTEND TO ASSIST IN EXPLORING U.S. PARTICIPATION IN OTHER UPCOMING MAJOR PROJECTS, AND TO PROVIDE ADVICE AND COUNSEL TO THE EMBASSY AND COMMERCE PARTICIPANTS. COMMERCE WILL PROVIDE TWO SENIOR EXECUTIVES REPRESENTING THE MAJOR EXPORT PROJECTS DIVISION. WE EXPECT TWO SENIOR FINANCIAL EXECUTIVES FROM LOEB RHODES TO ATTEND TO PROVIDE ADVICE AND ASSISTANCE ON FINANCING CONSISTENT WITH PARA 5 REFTEL. WE URGE EXIM'S JOE RAND PRESENCE TO EXPLORE THIS AND OTHER U.S. EXPORT OPPORTUNITIES WHICH MAY BE UNCOVERED OR DEVELOPED AND TO PROVIDE REPRESENTATIONS AS MAY BE CONSISTENT WITH EXIM'S INTEREST IN INDONESIA. FIRM LIST WILL BE CABLED TUES., NOVEMBER 20.

4. IF POSSIBLE, SUGGEST EMBASSY MAY WISH TO RESERVE BLOCK OF 14 SINGLES AT HOTEL INDONESIA. PLEASE ADVISE.

5. PLEASE RESERVE ONE SUITE ALSO FOR HOSPITALITY, FUNDED BY COMMERCE, FOR DECEMBER 12 THRU DECEMBER 16.

6. ATKINS WILL ARRIVE JAKARTA TUES., DEC. 11 TO ASSIST EMBASSY IN FINAL PREPARATIONS AND CONDUCT OF PROGRAM.

7. REQUEST CABLE RESPONSE ASAP ON PROPOSED AGENDA. WE RECOMMEND SCHEDULE ALONG LINES SUGGESTED PARA 2 REFTEL WITH FRI. AFTERNOON EMBASSY BRIEFING FOLLOWED BY WELCOMING COCKTAILS HOSTED BY AMBASSADOR. SATURDAY SCHEDULE SHOULD BE VISIT TO CILEGON FOLLOWING SIMILAR PATTERN TO AMBASSADOR'S VISIT WHEN ATKINS WAS IN JAKARTA. AMBASSADOR'S PRESENCE HIGHLY DESIRABLE AS CHIEF OF U.S. DELEGATION. SEVERAL EXPERT GOLFERS WILL BE INCLUDED IN GROUP TO PROVIDE FOR AFTERNOON GAME.

8. U.S. INDUSTRY HOSTED DINNER SHOULD BE SATURDAY NIGHT IN OUR OPINION IN ORDER TO RECIPROCATATE FOR IBNU'S COURTESIES DURING THE DAY. RECOMMEND THAT IBNU DESIGNATE INDONESIAN GUESTS WITH SUFFICIENT INDONESIANS ATTENDING TO PERMIT PAIRING WITH EACH AMERICAN.

9. SUNDAY MEETING BETWEEN IBNU AND STEEL REPRESENTATIVES COULD BE SCHEDULED FOR THE MORNING. SOME EVENT COULD BE LIMITED OFFICIAL USE

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SCHEDULED FOR AFTERNOON AND EVENING, E.G. BE POSSIBLE FOR SOME WORLD BANK BRIEFING ON ROLE NATIONAL STEEL ADVISOR. FOR THE EVENING, PERHAPS AIR CHIEF MARSHAL SGEWOTO SOEKENDAR, CHAIRMAN OF THE INDONESIAN CHAMBER OF COMMERCE AND INDUSTRY WOULD HOST A DINNER OR COCKTAIL PARTY. IN OUR EXPERIENCE IT IS BEST TO ENTIRELY OCCUPY DELEGATION TIME WITH SUBSTANTIVE MEETINGS. ALSO RECOMMEND WE KEEP IN MIND THE DOUBLE OBJECTIVE OF WORKING TOWARDS PARTICIPATION IN THE

STEEL INDUSTRY; WHILE ATTEMPTING TO OPEN OPPORTUNITIES IN
OTHER AREAS.

10. COURTESY CALLS FOR AMBASSADOR OR COUNSELOR, JOE RAND,
NCA PRESIDENT, SENIOR FINANCIAL EXECUTIVE, AND HEAD OF
COMMERCE GROUP AS MINIMUM CAN BE SCHEDULED MONDAY. RECOMMEND
SHORT CALL ON IBNU BE SCHEDULED TO ALLOW FOR FOCUS ON OTHER
THAN STEEL E.G. FERTILIZER IF POSSIBLE ON MONDAY. WRAP UP
LUNCHEON FOR DELEGATION SHOULD BE SCHEDULED. RUSH

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